

Remote Coach® – 21st Century Orals Coaching

Streamlines the Proposal Process ■ Provides Valuable Coaching Expertise When You Need It Most
Reduces Costly Travel and Associated Expenses ■ Maximizes Your Proposal Dollars

Douglas Stewart

- Founder of Stewart Presentations, Inc.
- Experienced Senior Consultant
- Over 200 Proposals & LTDs
- 85% Win Rate/100% Effective
- \$30 Billion in Contract Awards

**Celebrating
Proposal
Excellence
Since 1994!**

Client Feedback:

"Personable, expert,
good value"
"... imaginatively creative while
possessing an extremely
strong business acumen"
"I used Doug's enthusiasm
to inspire the whole team".

Level 1 Support

Fast Start (1-3 Days)

- Prepare Proposal Outline & Roadmap for Success from RFP
- Provide Intro to Orals Presentation
- Interview Contractor Team Members
- Provide Initial Storyboarding Support
- Create 1st Draft of Oral Presentation
- Initial Graphic Styles/Template Designs

Remote Coach Support Option

- Video Conferencing Capabilities for Coaching
- Participate Remotely for All Red Team & Additional Run-throughs

Level 2 Support

Parachute Approach (4-10 Days)

- Front/Middle/End Coaching
- Includes All Level 1 Support (1-3 Days)
- Red Team Support (1-3 Days)
- Final Run-Throughs (3 Days)
- Actual Government Presentation (Optional)
- Graphics & Multimedia Support

Remote Coach Support Option

- Video Conferencing Capabilities for Coaching
- Participate Remotely for All Red Team & Additional Run-throughs

Level 3: The Whole Enchilada

For Large, MUST-WIN Proposals, We Provide Full-Service, On-Site Oral/Written Support for the Life Cycle of Your Project as Needed Including:

- Complete Orals Coaching (Initial Storyboarding, Full Rehearsal Schedule plus Color Reviews)
- Written Proposal Development (Proposal Outline Through Final Edits)
- Demo Production & Project Management (Conceptual Design through Implementation)
- Full-Spectrum Graphics & Multimedia Services Including Presentation Room Environment

Remote Coach Support Option

- Video Conferencing Capabilities for Coaching
- Participate Remotely for All Red Team & Additional Run-throughs

Design: Jerry Harper

Ideas ➡ Stories ➡ Results